210-1455 Youville Drive Orleans, On K1C 6Z7 Phone: 613-837-1104

Vendor:

SCOTT BERWICK STAIRS INC. 1191 PILON ROAD CLARENCE CREEK, ON KOA 1NO Ship To:

Site: Lot/Unit: **DEERFIELD VILLAGE PHASE 2** 

Model:

Civic:

**FAWN VALLEY PRIVATE** 

BLOCK C-13 & C-14

tel: fax: 6138353579 (613) 835-3892

SCOTT contact:

ORDER DATE Feb 02, 2021	CHG. ORDER DT.	CANCEL DATE	RESPONSIBILITY ARIEL	VENDOR # S18	TERMS NET 30 DAYS	
Comments/Special In	REFERENCE					
					,	

JOB/LOT/COST	REFERENCE	Description	QTY ORDERED	UNIT PRICE	EXTENSION
042-C13-680	#17	S/I OAK CURVED RAILING AT BLOCK C-13	1.0000	560.500000	560.50
042-C14-680	#26	S/I OAK CURVED RAILING AT BLOCK C-14	1.0000	560.500000	560.50
		-			
*					
		*		r	
		u .			

Authorized Signature

1,121.00 Subtotal **HST** 145.73 **Total Order Value** 1,266.73

## ORDER TERMS AND CONDITIONS

- INVOICES must bear exact same prices and terms or authorization for changes must be received from our company in writing prior to shipping.
   The right is reserved to cancel all or part of this order if not delivered within the time specified.
   Packing slips must accompany all shipments.
- 4. In the event of interruption of our business in whole or in part by reason of fire, flood, windstorm, earthquake, war, strike, embargo, acts of God, governmental action, or any causes beyond our control, we shall have the option of cancelling undelivered orders in whole or in part.
- 5. Acceptance of this pirchase order, or shipment of it will constitute an agreement to all of its specifications as to terms, delivery and prices.
- 6. No deliveries accepted after 4:00 pm or on weekends.

## **Purchase Orders**

From:

Linda Berwick < lberwick.scottberwickstairs@outlook.com>

Sent:

Monday, February 1, 2021 9:59 AM

To:

Roger Brunet; Purchase Orders

Cc:

Alex Beckett; Christine Blais

Subject:

RE: Upgrade to Curved Stairs Model 160

It was nice to be able to discuss and come to a mutual agreement that helps both party.

Linda 🕲

From: Roger Brunet <rbrunet@valecraft.com>

Sent: February 1, 2021 9:23 AM

To: Purchase Orders < PO@valecraft.com>; Linda Berwick < lberwick.scottberwickstairs@outlook.com>

Cc: Alex Beckett <abeckett@valecraft.com>; Christine Blais <cblais@valecraft.com>

Subject: FW: Upgrade to Curved Stairs Model 160

Good morning Ariel,

Alex and I just had a phone conversation with Linda.

We came to an agreement to pay the amount of \$1,1210.00 for one unit only and Berwick will absorb the other costs . Therefore please send a PO to Berwick as follows;

Unit C-13 amount \$ 560.50 680 # 17 Unit C-14 amount \$560.50 680 # 26

Linda thanks for the call and comprehension

Roger Brunet Consultant

Regards,



1455 Youville Drive, Suite 210 Orleans, On K1C 6Z7 Tel: 613-837-1104 Ext. 206 Mobile: 613-229-4583 www.valecraft.com

From: Linda Berwick < <a href="mailto:lberwickstairs@outlook.com">lberwick.scottberwickstairs@outlook.com</a>

Sent: Wednesday, January 27, 2021 9:14 AM
To: Roger Brunet < rbrunet@valecraft.com >
Cc: Alex Beckett < abeckett@valecraft.com >
Subject: RE: Upgrade to Curved Stairs Model 160

Good morning Roger,

My apologies... I was not available to give you a call at 8 am. Is there another time I can try to reach you?

Thank you,

LInda

From: Roger Brunet < rbrunet@valecraft.com >

Sent: January 27, 2021 7:13 AM

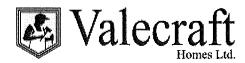
To: Linda Berwick < <a href="mailto:lberwick.scottberwickstairs@outlook.com">lberwick.scottberwickstairs@outlook.com</a>

Cc: Alex Beckett <abeckett@valecraft.com>
Subject: RE: Upgrade to Curved Stairs Model 160

Good morning Linda,

Alex and I are trying to figure out the pricing that you sent for model 160. Can we give you a call at 8 am to discuss , so we can resolve and issue you a PO . Please confirm Thanks

Roger Brunet Consultant



1455 Youville Drive, Suite 210 Orleans, On K1C 6Z7 Tel: 613-837-1104 Ext. 206 Mobile: 613-229-4583 www.valecraft.com

From: Alex Beckett <a href="mailto:abeckett@valecraft.com">abeckett@valecraft.com</a>>
Sent: Monday, January 25, 2021 9:20 AM

**To:** Roger Brunet <rbrunet@valecraft.com>; Tricia Oliver <toliver@valecraft.com>

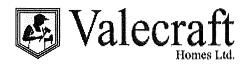
Subject: FW: Upgrade to Curved Stairs Model 160

Importance: High

Hi guys, we need to ensure that the curved stair and railing are included in pricing for 2021 contracts....

Linda is saying the curved railing was missed in the 2020 contract....it's odd because it was in the 2019 contract....

Alex Beckett Architectural Manager



1455 Youville Drive, Suite 210 Orleans, On K1C 6Z7 Tel: 613-837-1104 Ext. 209 Mobile: 613-868-8403 www.valecraft.com

From: Linda Berwick < lberwick.scottberwickstairs@outlook.com>

Sent: Friday, January 22, 2021 2:18 PM

To: Alex Beckett <a href="mailto:abeckett@valecraft.com">abeckett@valecraft.com</a>

Subject: RE: Upgrade to Curved Stairs Model 160

Hi Alex,

Pricing for the 2019 contract had been carried over from many years, which for many reason was not accurate. For the 2020 contract, all templates were revised and corrected if necessary – Roger and I went over the models at contract time.

## Model 160 has a 16 riser main stair.

To upgrade to a curved carpet grade with volute:

12 risers from the 16 are changed to curve risers with an additional self supporting stringer and a carpet grade volute:

12 X \$95= \$1140 + \$100 (ss) + 40 =

\$1280.00 (the \$3 typo error)

To upgrade to an oak stair:

16 X \$147 = \$2352 + 128 for the oak volute =

\$2480.00

The total for an oak curve stair with finish:

\$3760.00 \*\* Rail is not included in this price.

Obviously, the upgrade to curved rail was missed by all of us.

The model 160 with curved rail with finish as per rail template of Deerfield C13:

\$3,635.00 (\$2945 + \$690)

Less model 160 standard rail pricing: \$2040 + \$474

\$2514.00

Total for the upgrade to a curved rail with finish:

\$1,121.00

I showed Scott all the paperwork and he agrees with me. If you want to discuss further please give me a call.

Thank you, Linda

From: Alex Beckett <abeckett@valecraft.com>

Sent: January 12, 2021 7:18 AM

To: Scott Berwick Stairs < lberwick.scottberwickstairs@outlook.com >

Subject: RE: Upgrade to Curved Stairs Model 160

Hi Linda, what Ariel's trying to say is that the 2020 contract doesn't specify anything for curved railing above and beyond the curved staircase and that after comparing pricing from the 2019 contract (which did have separate prices for the curved stair and curved railing which and the sum of both prices equal less than the whole cost of the curved stair in the 2020 contract) to the 2020 contract it looks like the curved railing is included in the price of the portion of curved stair in the 2020 contract. Can you look into this please.

Thanks
Alex Beckett
Architectural Manager



1455 Youville Drive, Suite 210 Orleans, On K1C 6Z7 Tel: 613-837-1104 Ext. 209 Mobile: 613-868-8403 www.valecraft.com

From: Purchase Orders < <a href="PO@valecraft.com">PO@valecraft.com</a> Sent: Monday, January 11, 2021 4:11 PM

To: Scott Berwick Stairs < lberwick.scottberwickstairs@outlook.com >

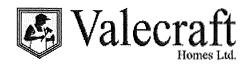
Cc: Alex Beckett <abechett@valecraft.com>; Daniel Guerin <dguerin@valecraft.com>

Subject: Upgrade to Curved Stairs Model 160

Importance: High

As per confirmation on the Purchase Orders sent out for both Block C-13 & C-14. PO #0048975 has been already written up for Block C-14 in regards to upgrading to Curved Staircase. As for Block C-13 will be written up shortly. However the cost for the extra for Straight Railing to Curve is it not part of the upgrade to Curve Staircase on the model when upgraded from Straight Stairs for the Model 160.

Ariel Valdes Purchasing Assistant



210-1455 Youville Drive Orleans, Ont, K1C 6Z7 Tel: 613-837-1104 Ext. 220

Fax: 613-837-5901

From: Linda Berwick < <a href="mailto:lberwickstairs@outlook.com">lberwickstairs@outlook.com</a>>

**Sent:** Tuesday, January 5, 2021 1:40 PM **To:** Purchase Orders < <u>PO@valecraft.com</u>> **Subject:** FW: December PO Request - Revised

Please see revised copy attached.

Thanks Linda

From: Linda Berwick

Sent: January 5, 2021 12:57 PM

To: Purchase Orders (PO@valecraft.com) < PO@valecraft.com>

Subject: December PO Request

Happy New Year!

Please find po request attached.

## Thanks,

\*\*\* Due to the quantity of emails that we received, we ask that you call the office at 613 488 2905 to schedule appointments, confirm orders and any questions regarding your file. \*\*\*

Linda Berwick, B.Comm



Tel: 613 488-2905 Fax: 613 488 2909